

Directors Agenda

4th Quarter Meeting

Nadine Stannard, Presiding

9:30 am

Thursday, November 5, 2015

Dillion House

Topeka, KS

KRMCA Directors

Dwayne O'Brien, President

Randy Hattesoehl, Vice President

Justin Crain, Past President

Jim Coffin, Secretary-Treasurer

Steve McDonald

Neal Morris

Mark Woods

Tim Zynda

Chris Eichman

Curt Kitson, CMAF Director

Eric Trytten, Past President M&T

Edward R. Moses, Staff

KAPA Directors

Nadine Stannard, President

Jake Lauer, Vice President

Dane Barclay, Past President

Dan Woodward, Secretary-Treasurer

Randy Hattesoehl

Steve Sloan

Kelly Briggs

Robin Huber

Phil Mott

Eric Bettis

Phil Porter, President M&T

Amanda Schuster, Staff

Call to Order

1. Roll Call
2. Anti-Trust Statement
3. Review and approve the minutes of the previous Board of Directors meeting held July 16, 2015
4. Board Vacancy
5. Amanda Resignation

Reports

6. KAPA-KRMCA Financial Reports 3rd Quarter 2015
7. Membership Report
8. Dues Review
(Review, approve and file)

Legislative Calendar

9. Economic Lifelines
10. Transportation

General Orders

11. Committee Updates

- Research & Specifications Committee – Kelly Briggs
- Technical Quality & Control Committee – Staff
 - Current Materials Issue
 - District Engineer’s Roundtable
- Promotion & Marketing Committee – Amanda Schuster
 - Municipal Concrete Awards
- Safety & Environment Committee – Staff
 - Morgison Safety Program
 - Driver of the Year Program
- Birdie Bash Committee – Curt Kitson
 - Oct. 1, 2015

Communications

12. Directors/Officers (Executive Session if needed)
13. Special Guest – Joel Skelly, KDOT Director of Policy

Adjournment



ANTITRUST POLICY STATEMENT

The Kansas Aggregate Producers and the Kansas Ready Mixed Concrete Association assigns the highest priority to full compliance with both the letter and the spirit of antitrust laws. Agreements among competitors that unreasonably limit competition are unlawful under federal and state antitrust laws, and violators are subject to criminal fines and incarceration, civil fines, and private treble-damage actions. Even the successful defense of the antitrust litigation or an investigation can be very costly and disruptive. It is thus vital that all meetings and activities of the Associations be conducted in a manner consistent with the Association's antitrust policy.

Examples of illegal competitor agreements are those that attempt to fix or stabilize prices, to allocate territories or customers, to limit production or sales, or to limit product quality and service competition. Accordingly, it is inherently risky and potentially illegal for competitors to discuss under Association auspices, or elsewhere, the subjects of prices, pricing policies, other terms and conditions of sale, individual company costs (including planned employee compensation), the commercial suitability of individual suppliers or customers, or other factors that might adversely affect competition.

It is important to bear in mind that those in attendance at Association meetings and activities may include competitors, as well as potential competitors. Any discussion of sensitive antitrust subjects with one's competitors should be avoided at all times, before, during, and after any Association meeting or other activity. This is particularly important because a future adversary may assert that such discussions were circumstantial evidence of an illegal agreement, when viewed in light of subsequent marketplace developments, even though there was, in fact, no agreement at all.

If at any time during the course of a meeting or other activity, Association staff believes that a sensitive topic under the antitrust laws is being discussed, or is about to be discussed, they will so advise and halt further discussion for the protection of all participants. Member attendees at any meeting or activity should likewise not hesitate to voice any concerns or questions that they may have in this regard.

Minutes
of the Meeting
of the
BOARD OF DIRECTORS
KANSAS AGGREGATE PRODUCERS' ASSOCIATION

Scotch & Sirloin
Wichita, KS

July 16, 2015

The third quarter meeting of the Board of Directors of the Kansas Aggregate Producers' Association was called to order at 9:33 a.m. on Thursday, July 16, 2015 at Scotch & Sirloin in Wichita. A list of directors present and absent appears at the end of these minutes. Edward Moses was designated as secretary of the meeting and recorded the minutes. The meeting was held in conjunction with the regular meeting of the Board of Directors of the Kansas Ready Mixed Concrete Association, presided by President Dwayne O'Brien.

The following items were discussed, considered, and/or the following actions taken:

1. **Roll call**
2. **Antitrust statement** - The antitrust statement was reviewed.
3. **Minutes**

ON MOTION (Mott/Sloan) Directors reviewed and approved the minutes of the previous board meeting held May 7, 2015. Motion passed.

4. **Financial Reports** – Edward R. “Woody” Moses, Managing Director, presented the financial reports for the second quarter of 2015. Currently, the association’s revenue is ahead, but not record setting. Taxes for selling advertisements increased a little because more ads were sold for the Membership Directory. Another change was the transfer of funds from CMAF’s account to take care of the remaining legal fund balance of \$6,414.31 that was approved at the last meeting. A transfer was also made back to the CMAF fund from the Birdie Bash golf tournament fundraiser.

ON MOTION (Sloan/Barclay) Directors reviewed and approved the financial reports as submitted. Motion passed.

5. **Membership Report** – Amanda presented the membership report. One new member was added to the list (Vince Hagan). They also have a few members who still have not paid for 2015 and will be given sent final notices. The total number of resignations for 2015 renewals came to six members dropping. Some were due to them going out of business and others not in the local market anymore. Staff expressed that they continue to recruit new members.

ON MOTION (Barclay/Lauer) The membership report was approved as submitted. Motion passed.

Dwayne O'Brien then asked directors to turn their attention to those items of business under the heading of Legislative Calendar. Managing Director Edward Moses briefed the directors on the following items.

- 6. 2015 Legislative Review/Transportation** – Woody updated the board on the National level first. As Congress looks for funding to cover a national highway program, they cannot seem to get their issues resolved to come up with a solution. Both House & Senate have ruled out a gas tax increases, although Woody keeps trying to push for one. There is no support from the Kansas Delegation for a gas tax increase, but seems to be the way that industry members are thinking. Work will continue on this initiative, but in the meantime it was suggested for directors and members to write letters to their representatives about how this lack of funding is affecting their businesses. An extended conversation continued about implementing a gas tax. Some feel the buying power of gas is down with the increase in more fuel efficient cars. A new tax in electric cars may be a possibility for the future. Historically, a gas tax has always been used for funding with the idea in mind that “you use the road, you pay for the road.” Another idea that Congress has debated is a repatriation of funds, however that is a one-time fix and doesn't solve future funding issues.

At the State level, Woody updated the board on the budget. He is trying to secure Duane Goessen for the next board of directors meeting in the Fall to provide an even clearer update on the budget. With different numbers flying around, there is still no clear picture of what the budget's outlook will be. Woody emphasized that regardless, we need to get prepared now and start educating our legislators. Conducting site and plant tours is a great way to get them involved. Also recruiting supporters from the community will be helpful to support funding.

-Recess 10:15 to 10:30-

- 7. PTO Tax/Property Tax/Water Rights** – No updates on the PTO Tax at this time, but will keep members posted if anything arises. There was a brief discussion about a property tax issue. One member is having a problem with the state wanting to take some of his reclaimed land and classify it as commercial property that hasn't been classified that way before nor used for those purposes. The issue is being protested and will be further discussed throughout the summer. Another issue discussed was water rights. Woody thinks this could be a problem again as some are going to run out and have to comply with the safe yield rule. Woody plans to meet with David Barfield and Lane LeTourneau next week about the issue.
- 8. Scrap Metal** – Woody expressed to the directors that everybody needs to be aware of the new laws. It is required that scrap dealers get a photo ID of the seller and his name for better tracking. The Attorney General's office is still in process of writing the specific rules & regulations.

Dwayne O'Brien then asked directors to turn their attention to those items of business under the heading of General Orders.

9. Committee Updates

Research & Specification/Technical Quality Control – Kelly Briggs updated the Board of Directors on the current status of the Research & Specification Committee and the Technical Quality Control Committee. The Spec V book has been released from KDOT. The Round Robin testing regarding the addition of NCA and retarders is also almost completed as well. In Western Kansas an issue has come up where they are no longer allowing cook book recipes to be used for mix design. This is causing high quotes and lack of quotes as producers are afraid of the liability of getting their loads rejected. They also cannot justify the cost to get mix designs approved with their limited resources available. Woody has

brought the issue to Jerry Younger's attention. One suggestion was to see if KDOT could decrease the number of yards for testing. Currently it is 3,500 yards.

Safety & Environment – Amanda Schuster updated the Board of Directors on the current status of the Safety & Environment Committee. Right now, the committee is looking into making contacts for proposals to review the Regulatory Guide. Amanda is also getting the safety awards program updated and promoted. The committee is planning on meeting again in October.

Dwayne O'Brien then asked directors to turn their attention to our guest speaker, Senator Mike Peterson (R-Wichita) and Transportation Chair. Senator Peterson updated the board on the new scrap metal bill and the process it took to pass the bill. He also gave an overview of current transportation issues and ways to increase revenue/prevent further loss.

10. **Adjournment** - With no further business to come before this board, the meeting was adjourned at 12:15 p.m.

ON MOTION (Mott/Lauer) Adjournment was approved. Motion passed.

Respectfully Submitted,


Edward R. Moses
Secretary

Present:

Dane Barclay, Past President
Jake Lauer, Vice President
Randy Hattesoehl
Steve Sloan
Phil Mott
Phil Porter, President M&T
Eric Trytten, Past President M&T
Lynn Ronnebaum, Vice President M&T
Edward R. Moses, Staff
Amanda Schuster, Staff

Absent:

Nadine Stannard, President
Dan Woodward, Secretary-Treasurer
Kelly Briggs
Robin Huber
Eric Bettis

Minutes
of the Meeting
of the
BOARD OF DIRECTORS
KANSAS READY MIXED CONCRETE ASSOCIATION

Scotch & Sirloin
Wichita, KS

July 16, 2015

The third quarter meeting of the Board of Directors of the Kansas Ready Mixed Concrete Association was called to order at 9:33 a.m. on Thursday, July 16, 2015 at Scotch & Sirloin in Wichita. A list of directors present and absent appears at the end of these minutes. Edward Moses was designated as secretary of the meeting and recorded the minutes. The meeting presided by KRMCA President Dwayne O'Brien and was held in conjunction with the regular meeting of the Board of Directors of the Kansas Aggregate Producers' Association.

The following items were discussed, considered, and/or the following actions taken:

1. **Roll call**
2. **Antitrust statement** - The antitrust statement was reviewed.
3. **Minutes**

ON MOTION (Kitson/Trytten) Directors reviewed and approved the minutes of the previous board meeting held May 7, 2015. Motion passed.

4. **Financial Reports** – Edward R. “Woody” Moses, Managing Director, presented the financial reports for the second quarter of 2015. Currently, the association’s revenue is ahead, but not record setting. Taxes for selling advertisements increased a little because more ads were sold for the Membership Directory. Another change was the transfer of funds from CMAF’s account to take care of the remaining legal fund balance of \$6,414.31 that was approved at the last meeting. A transfer was also made back to the CMAF fund from the Birdie Bash golf tournament fundraiser.

ON MOTION (Hattesoehl/McDonald) Directors reviewed and approved the financial reports as submitted. Motion passed.

5. **Membership Report** – Amanda presented the membership report. One new member was added to the list (Vince Hagan). They also have a few members who still have not paid for 2015 and will be given sent final notices. The total number of resignations for 2015 renewals came to six members dropping. Some were due to them going out of business and others not in the local market anymore. Staff expressed that they continue to recruit new members.

ON MOTION (McDonald/Zynda) The membership report was approved as submitted. Motion passed.

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- 2015 Legislative Review/Transportation** – Woody updated the board on the National level first. As Congress looks for funding to cover a national highway program, they cannot seem to get their issues resolved to come up with a solution. Both House & Senate have ruled out a gas tax increases, although Woody keeps trying to push for one. There is no support from the Kansas Delegation for a gas tax increase, but seems to be the way that industry members are thinking. Work will continue on this initiative, but in the meantime it was suggested for directors and members to write letters to their representatives about how this lack of funding is affecting their businesses. An extended conversation continued about implementing a gas tax. Some feel the buying power of gas is down with the increase in more fuel efficient cars. A new tax in electric cars may be a possibility for the future. Historically, a gas tax has always been used for funding with the idea in mind that “you use the road, you pay for the road.” Another idea that Congress has debated is a repatriation of funds, however that is a one-time fix and doesn't solve future funding issues.

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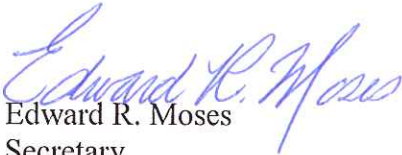
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10. **Adjournment** - With no further business to come before this board, the meeting was adjourned at 12:15 p.m.

ON MOTION (Eichman/Kitson) Adjournment was approved. Motion passed.

Respectfully Submitted,


Edward R. Moses
Secretary

Present:

Dwayne O'Brien, President
Randy Hattesoehl, Vice President
Steve McDonald
Tim Zynda
Chris Eichman
Eric Trytten, President M&T
Curt Kitson, CMAF Director
Edward R. Moses, Staff
Amanda Schuster, Staff

Absent:

Justin Crain, Past President
Jim Coffin, Secretary-Treasurer
Neal Morris
Mark Woods

KANSAS AGGREGATE PRODUCERS' ASSOCIATION

KANSAS READY MIXED CONCRETE ASSOCIATION

*800 SW Jackson St., Ste. 1408
Topeka, KS 66612*

Consolidated Financial Report

**Second Quarter Financial Statements
July 1, 2015 to September 30, 2015**

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KAPA-KRMCA
Balance Sheet Comparison
As of September 30, 2015

Accrual Basis

	Sep 30, 15	Sep 30, 14
ASSETS		
Current Assets		
Checking/Savings		
1000 · Cash - CNB	214,591.81	174,753.50
1030 · Certificate of Deposit		
1031 · KRMCA	25,759.10	25,681.97
1032 · KAPA	25,669.65	25,592.78
Total 1030 · Certificate of Deposit	51,428.75	51,274.75
Total Checking/Savings	266,020.56	226,028.25
Accounts Receivable		
1200 · Accounts Receivable	22,277.77	14,014.72
Total Accounts Receivable	22,277.77	14,014.72
Other Current Assets		
1205 · Accounts Receivable - Web L...	5,783.50	0.00
1300 · Prepaid Expense	9,512.55	9,512.55
1310 · Inventory	1,463.00	1,463.00
1499 · Receipts	5,275.34	5,875.34
Total Other Current Assets	22,034.39	16,850.89
Total Current Assets	310,332.72	256,893.86
Fixed Assets		
1510 · Office Furniture & Fixtures	41,700.93	38,951.22
1511 · Accum. Depr. - Furn & Fixtures	-18,006.74	-15,606.74
Total Fixed Assets	23,694.19	23,344.48
TOTAL ASSETS	334,026.91	280,238.34
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	27,897.72	18,214.88
Total Accounts Payable	27,897.72	18,214.88
Other Current Liabilities		
2030 · Deferred Receipts	4,770.00	14,723.00
2100 · Payroll Liabilities	387.03	444.08
Total Other Current Liabilities	5,157.03	15,167.08
Total Current Liabilities	33,054.75	33,381.96
Total Liabilities	33,054.75	33,381.96
Equity		
3800 · CMAF Fund	48,720.59	50,092.18
3100 · Legal Fund	0.00	-7,785.90
3200 · KAPA Fund Balance	31,713.76	31,713.76
3300 · KRMCA Fund Balance	12,902.20	12,902.20
3900 · General Fund Balance	97,799.81	80,200.87
Net Income	109,835.80	79,733.27
Total Equity	300,972.16	246,856.38
TOTAL LIABILITIES & EQUITY	334,026.91	280,238.34

KAPA-KRMCA Budget vs. Actual

January through September 2015

Accrual Basis

	General			TOTAL		
	Jan - Sep 15	Budget	\$ Over Bud...	Jan - Sep 15	Budget	\$ Over Bud...
Ordinary Income/Expense						
Income						
4020 · Member Dues	0.00			218,919.43	230,000.00	-11,080.57
4050 · Associate Dues	0.00			40,183.00	44,000.00	-3,817.00
4070 · Promotion Grant	0.00			42,749.97	48,000.00	-5,250.03
4110 · Annual Convention	40,426.78	40,000.00	426.78	40,426.78	40,000.00	426.78
4130 · Birdie Bash	19,975.00	25,000.00	-5,025.00	19,975.00	25,000.00	-5,025.00
4100 · Legislative Reception	4,755.96	4,500.00	255.96	4,755.96	4,500.00	255.96
4160 · Other Meetings & Projects	9,086.00	1,500.00	7,586.00	9,086.00	1,500.00	7,586.00
4150 · Directory & Newsletter	15,771.00	9,000.00	6,771.00	15,892.00	9,000.00	6,892.00
4190 · Interest Earned	0.60			1.64	160.00	-158.36
Total Income	90,015.34	80,000.00	10,015.34	391,989.78	402,160.00	-10,170.22
Gross Profit	90,015.34	80,000.00	10,015.34	391,989.78	402,160.00	-10,170.22
Expense						
6110 · Annual Convention Cost	35,831.67	30,000.00	5,831.67	35,831.67	30,000.00	5,831.67
6125 · Birdie Bash Cost	738.44	18,000.00	-17,261.56	738.44	18,000.00	-17,261.56
6135 · Legislative Reception Cost	4,710.10	3,500.00	1,210.10	4,710.10	3,500.00	1,210.10
6160 · Other Meetings & Projects ...	10,500.00	1,500.00	9,000.00	10,615.00	1,500.00	9,115.00
6130 · Directory Cost	5,457.50	6,000.00	-542.50	5,457.50	6,000.00	-542.50
6200 · Public Affairs	0.00			1,697.28	5,000.00	-3,302.72
6250 · Promotion - Programs	0.00			7,585.91	12,000.00	-4,414.09
6230 · Promotion - Seminars	0.00			2,425.19	5,000.00	-2,574.81
6240 · Promotion - Training	0.00			0.00	1,000.00	-1,000.00
6220 · Promotion - Mailings	0.00			200.00	500.00	-300.00
6270 · Promotion - Other	0.00			188.78	3,000.00	-2,811.22
6210 · Board Expense	0.00			1,129.34	1,000.00	129.34
6290 · Committees	0.00			104.23	1,600.00	-1,495.77
6310 · Supplies	0.00			3,286.19	5,000.00	-1,713.81
6320 · Postage	0.00			1,625.00	2,100.00	-475.00
6330 · Printing	0.00			57.08	1,200.00	-1,142.92
6340 · Telephone	0.00			2,666.66	5,500.00	-2,833.34
6350 · Rent & Utilities	0.00			16,611.58	24,000.00	-7,388.42
6360 · Repairs & Maintenance	0.00			514.22	3,500.00	-2,985.78
6370 · Managing Director	0.00			86,249.97	115,000.00	-28,750.03
6375 · Admin & Promo Coordinator	0.00			37,499.94	50,000.00	-12,500.06
6400 · Payroll Taxes	0.00			9,721.27	12,952.50	-3,231.23
6410 · Employee Insurance	0.00			7,883.96	11,000.00	-3,116.04
6420 · Employee Retirement	0.00			8,799.92	13,200.00	-4,400.08
6530 · Contract Labor	0.00			6,325.00	8,000.00	-1,675.00
6430 · Automobile Mileage	0.00			517.44	12,000.00	-11,482.56
6440 · Travel & Entertainment	0.00			8,304.68	13,000.00	-4,695.32
6450 · Equipment Leasing	0.00			2,649.52	4,900.00	-2,250.48
6520 · Depreciation	0.00			1,800.00	2,400.00	-600.00
6455 · Property & Casualty Insura...	0.00			2,949.43	3,000.00	-50.57
6460 · Dues & Subscriptions	0.00			11,385.56	12,000.00	-614.44
6470 · Legal & Audit	0.00			-550.00	6,000.00	-6,550.00
6480 · Other Taxes	0.00			585.21	100.00	485.21
6500 · Interest Expense	0.00			40.22	0.00	40.22
6510 · Contingencies	0.00			0.00	1,000.00	-1,000.00
6490 · Misc. & Credit Card Serv.	0.00			2,547.69	3,000.00	-452.31
Total Expense	57,237.71	59,000.00	-1,762.29	282,153.98	396,952.50	-114,798.52
Net Ordinary Income	32,777.63	21,000.00	11,777.63	109,835.80	5,207.50	104,628.30
Other Income/Expense						
Other Income						
7000 · Reconciliation	0.00	-21,000.00	21,000.00	0.00	0.00	0.00
Total Other Income	0.00	-21,000.00	21,000.00	0.00	0.00	0.00
Net Other Income	0.00	-21,000.00	21,000.00	0.00	0.00	0.00
Net Income	32,777.63	0.00	32,777.63	109,835.80	5,207.50	104,628.30

KAPA-KRMCA Budget vs. Actual

January through September 2015

Accrual Basis

	KAPA			KRMCA		
	Jan - Sep 15	Budget	\$ Over Bud...	Jan - Sep 15	Budget	\$ Over Bud...
Ordinary Income/Expense						
Income						
4020 · Member Dues	113,255.23	110,000.00	3,255.23	105,664.20	120,000.00	-14,335.80
4050 · Associate Dues	16,664.00	22,000.00	-5,336.00	23,519.00	22,000.00	1,519.00
4070 · Promotion Grant	0.00			42,749.97	48,000.00	-5,250.03
4110 · Annual Convention	0.00			0.00		
4130 · Birdie Bash	0.00			0.00		
4100 · Legislative Reception	0.00			0.00		
4160 · Other Meetings & Projects	0.00			0.00		
4150 · Directory & Newsletter	57.00			64.00		
4190 · Interest Earned	0.53	80.00	-79.47	0.51	80.00	-79.49
Total Income	129,976.76	132,080.00	-2,103.24	171,997.68	190,080.00	-18,082.32
Gross Profit	129,976.76	132,080.00	-2,103.24	171,997.68	190,080.00	-18,082.32
Expense						
6110 · Annual Convention Cost	0.00			0.00		
6125 · Birdie Bash Cost	0.00			0.00		
6135 · Legislative Reception Cost	0.00			0.00		
6160 · Other Meetings & Projects ...	115.00			0.00		
6130 · Directory Cost	0.00			0.00		
6200 · Public Affairs	848.65	2,500.00	-1,651.35	848.63	2,500.00	-1,651.37
6250 · Promotion - Programs	0.00			7,585.91	12,000.00	-4,414.09
6230 · Promotion - Seminars	0.00			2,425.19	5,000.00	-2,574.81
6240 · Promotion - Training	0.00			0.00	1,000.00	-1,000.00
6220 · Promotion - Mailings	0.00			200.00	500.00	-300.00
6270 · Promotion - Other	0.00			188.78	3,000.00	-2,811.22
6210 · Board Expense	564.67	500.00	64.67	564.67	500.00	64.67
6290 · Committees	52.11	800.00	-747.89	52.12	800.00	-747.88
6310 · Supplies	1,643.12	2,500.00	-856.88	1,643.07	2,500.00	-856.93
6320 · Postage	912.50	1,300.00	-387.50	712.50	800.00	-87.50
6330 · Printing	28.54	600.00	-571.46	28.54	600.00	-571.46
6340 · Telephone	1,333.36	2,750.00	-1,416.64	1,333.30	2,750.00	-1,416.70
6350 · Rent & Utilities	8,305.75	12,000.00	-3,694.25	8,305.83	12,000.00	-3,694.17
6360 · Repairs & Maintenance	257.11	1,750.00	-1,492.89	257.11	1,750.00	-1,492.89
6370 · Managing Director	34,500.00	46,000.00	-11,500.00	51,749.97	69,000.00	-17,250.03
6375 · Admin & Promo Coordinator	14,999.97	20,000.00	-5,000.03	22,499.97	30,000.00	-7,500.03
6400 · Payroll Taxes	3,905.55	5,181.00	-1,275.45	5,815.72	7,771.50	-1,955.78
6410 · Employee Insurance	3,941.98	5,500.00	-1,558.02	3,941.98	5,500.00	-1,558.02
6420 · Employee Retirement	4,400.00	6,600.00	-2,200.00	4,399.92	6,600.00	-2,200.08
6530 · Contract Labor	3,162.50	4,000.00	-837.50	3,162.50	4,000.00	-837.50
6430 · Automobile Mileage	258.72	6,000.00	-5,741.28	258.72	6,000.00	-5,741.28
6440 · Travel & Entertainment	3,956.33	6,500.00	-2,543.67	4,348.35	6,500.00	-2,151.65
6450 · Equipment Leasing	1,324.76	2,450.00	-1,125.24	1,324.76	2,450.00	-1,125.24
6520 · Depreciation	900.00	1,200.00	-300.00	900.00	1,200.00	-300.00
6455 · Property & Casualty Insura...	1,474.72	1,500.00	-25.28	1,474.71	1,500.00	-25.29
6460 · Dues & Subscriptions	5,742.78	6,000.00	-257.22	5,642.78	6,000.00	-357.22
6470 · Legal & Audit	-275.00	3,000.00	-3,275.00	-275.00	3,000.00	-3,275.00
6480 · Other Taxes	542.61	50.00	492.61	42.60	50.00	-7.40
6500 · Interest Expense	20.11			20.11		
6510 · Contingencies	0.00	500.00	-500.00	0.00	500.00	-500.00
6490 · Misc. & Credit Card Serv.	1,273.87	1,500.00	-226.13	1,273.82	1,500.00	-226.18
Total Expense	94,189.71	140,681.00	-46,491.29	130,726.56	197,271.50	-66,544.94
Net Ordinary Income	35,787.05	-8,601.00	44,388.05	41,271.12	-7,191.50	48,462.62
Other Income/Expense						
Other Income						
7000 · Reconciliation	0.00	10,500.00	-10,500.00	0.00	10,500.00	-10,500.00
Total Other Income	0.00	10,500.00	-10,500.00	0.00	10,500.00	-10,500.00
Net Other Income	0.00	10,500.00	-10,500.00	0.00	10,500.00	-10,500.00
Net Income	35,787.05	1,899.00	33,888.05	41,271.12	3,308.50	37,962.62

MEMBERSHIP REPORT FOR NOVEMBER 5, 2015

	2010	2011	2012	2013	2014	2015
KAPA Members	49	47	42	42	42	44
KRMCA Members	60	60	53	57	58	56
M&T Members	73	75	74	72	72	71
Educational Members				1	1	1
Total Members	182	182	169	172	173	172

MEMBERSHIP CHANGES SINCE JULY 16, 2015

New Members

Company Name	KAPA/KRMCA	M&T/Educational
Lafarge Holcim		M&T

No Resignations



**Kansas Aggregate Producers' Association
Kansas Ready Mixed Concrete Association**

800 S.W. Jackson Street, Suite 1408
Topeka, Kansas 66612-2214
785-235-1188 ♦ Fax: 785-235-2544
www.kapa-krmca.org ♦ karma@ink.org

Membership Application

The undersigned Company hereby applies for membership in the **Kansas Aggregate Producers' Association** and **Kansas Ready Mixed Concrete Association** for the purpose of aiding the Association in the transaction of business affecting the Company, the following information is supplied:

Name of Company: **Holcim (LafargeHolcim)** _____

Mailing Address: **2942 US Hwy 61 (Midwest Region Sales Office)** _____

City: **Bloomsdale** _____ State: **MO** _____ Zip: **63627** _____

Office Telephone: **(636-524-8442)/Mobile Telephone (314-409-5818)** _____

Office Fax: **(636) 524-8440** _____

Website: **www.holcim.com/www.lafargeholcim.com**

Email: **Market Rep/Sales: rex.haines@holcim (Office Email: s.thibodeaux@holcim.com)**

Names of Owners, Partners or Officers: _____ Title _____

John Stull (CEO US Cement) _____ *WR*

Patrick Cleary (General Manager/US Cement/Midwest Region) _____ *↑*

Jeff Fortner (Area Sales Manager/US Cement/Midwest Region) _____

Designated Voting Representative: **Rex Haines** _____ *Postcard to*

Information about your company:

Holcim is one of the world's leading suppliers of cement. _____ *WR ←*

10/2/15

Please Check the Association in which your firm is most affiliated:

- Kansas Aggregate Producers' Association
- Kansas Ready Mixed Concrete Association

The above organization hereby certifies that if accepted for membership in the Kansas Aggregate Producers' Association and the Kansas Ready Mixed Concrete Association, will abide by the Constitutions and Bylaws of said Associations.

Signed: Rex Haines Title: Market Manager

Date: September 30, 2015

Amanda Schuster
3326 SW Lakeside Dr.
Topeka, KS 66614
aschuster07@gmail.com

October 14, 2015

To: Woody Moses
KAPA-KRMCA
800 SW Jackson St. Suite 1408
Topeka, KS 66612

Cc: KAPA Board of Directors
KRMCA Board of Directors

Dear Woody,

Please accept this letter as my formal resignation from the Kansas Aggregate Producers' Association as the Administrative and Promotions Coordinator. My last day of full time employment will be Friday November 20, 2015 unless I get called to accept a position at an earlier date. I am currently weighing my options between two positions in Colorado and have communicated to them that I have a duty to complete my two week notice with KAPA-KRMCA before starting. As you know, moving to Colorado has been a family goal for a while now and the dream is finally becoming a reality.

I would like to thank you for all the great opportunities you have given me as an employee at KAPA-KRMCA. Thanks to you, I have grown as a leader and skilled professional in the industry. I am proud to have learned so much from this organization and plan to take these skills and put them to great use in honor of KAPA-KRMCA. I will also greatly miss the board of directors, members and industry associates that helped me and that I met along the way. There are so many great, influential people in Kansas. I will never forget the wonderful connections I made.

I want to make the transition for my position as smooth as possible, so please let me know if you need any assistance along the way. If you need any contract work or side work completed until things are back to normal, I would be happy to help in any way. Again, thank you so much for an excellent 2 ½ years with KAPA-KRMCA.

Sincerely,



Amanda Schuster



Amanda Schuster <aschuster@kapa-krmca.org>

Sign up for KAPA-KRMCA-KDOT District Engineer's Roundtable

KAPA-KRMCA <admin@kapa-krmca.org>
 Reply-To: Amanda Schuster <aschuster@kapa-krmca.org>
 To: Amanda Schuster <aschuster@kapa-krmca.org>

Thu, Oct 22, 2015 at 9:59 AM



One of the efforts, the Kansas Aggregate Producers' Association and the Kansas Ready Mixed Concrete Association strives for is a stronger partnership between our industry members and KDOT. For this purpose we invite you to attend a **District Engineer's Roundtable on Tuesday, November 17th at 10:00 AM** at the Topeka Country Club. This roundtable will be a great way for our members, your material producers and KDOT to have helpful industry discussions, networking, and Q&A.

SPONSORED BY



We are also requesting that if you plan to attend to please send in questions ahead of time so that we can make sure they are thoroughly answered at the meeting. **All questions should be emailed to Amanda Schuster at aschuster@kapa-krmca.org.** The roundtable discussion will be held throughout the morning with a break for lunch at 12 noon and then a continuation of the discussion after lunch, if needed. The KAPA Research & Specification and KRMCA Technical & Quality Control Committee Meetings will also take place following the roundtable discussion. Everyone is welcome to attend the R&S/TQC Committee Meetings. The following is a tentative agenda for the day's events:



9:45 AM Registration

10:00 AM Roundtable Discussion

12:00 PM Lunch

1:00 PM Continue Discussion/Committee Meetings

Lunch will be served at the Topeka Country Club for \$25 per person. **You must register whether or not you are eating lunch. Please Register/RSVP and send in your questions by Friday, November 13.** For questions, Call KAPA-KRMCA at (785) 235-1188.

REGISTER/RSVP HERE!

[Unsubscribe](#)





MANUFACTURERS OF PORTLAND CEMENTS

SINCE 1908

PHONE: (620) 473-2222
FAX: (620) 473-2447

449 1200 STREET
P.O. BOX 1000
HUMBOLDT, KANSAS 66748-0900

August 12, 2015

Kansas Ready Mixed Concrete Association
800 S.W. Jackson Street, Suite 1408
Topeka KS 66612

You have been receiving a check quarterly as a contribution from The Monarch Cement Company in lieu of our being a member of the South Central Cement Promotion Association. We follow the same outline as the SCCPA in that our contribution is based on shipments we have made the past year, July 2014 through June 2015 to companies your association represents.

To help you with budgeting for next year, this letter is notification of the amount of the quarterly check you will receive during **2016: \$8,000.00.** We request that our contribution also count as paying our dues assessment to your association.

Please contact me at joan.perez@monarchcement.com, if you have any questions.

A handwritten signature in cursive script that reads "Joan".

Joan Perez
Vice President of Sales



Kansas Ready Mixed Concrete Association

800 SW Jackson St. Suite 1408

Topeka, KS 66612

Tel: (785) 235-1188

Fax: (785) 235-2544

www.kapa-krmca.org

Email: karma@ink.org

MEMORANDUM

To: All KRMCA Producers, KRMCA Safety Council & M&T Members

From: Tim Lohse, Chair
Woody Moses, Managing Director
Amanda Schuster, Administrative and Promotions Coordinator

Date: October 23, 2015

Re: Nomination Call for KRMCA 2015 Driver of the Year Safety Award

The KAPA-KRMCA Safety and Environment Committee is proud to show our continued support of the truck drivers within our industry that make our businesses a success. We are calling for nominations from our membership for the **KRMCA Driver of the Year**. This award recognizes and acknowledges the great contribution that professional drivers make to our industry and to our state.

The judging criterion for this award includes all mixer drivers who have driven for at least 12 consecutive months covering the time period from October 1, 2014 to September 30, 2015 are eligible. Contract drivers may be included in the program. **All nominations must be received by November 30, 2015.**

This year's winner will be honored and recognized at our annual meeting January 15, 2016 at the Overland Park Marriott, Overland Park, Kansas. In addition to this, the winner will receive a cash award of \$250. This program is designed to promote safety and motivate your personnel. **Make a nomination from your company!!**

Further information and nomination forms for the award are included with this mailing.

If you have any questions or concerns regarding this program, please feel free to contact your association office at (785) 235-1188.

Make Safety a Priority!



2015 KRMCA Mixer Driver of the Year Award

Objective: This award recognizes and acknowledges the outstanding mixer driver in our membership for the 12 month period October 1, 2014 through September 30, 2015. The winner will be announced during the annual KRMCA Convention to be held January 15, 2016.

How many drivers may I nominate? Each member company may submit one nominee. This nomination may include a hired driver.

The Award: The winning driver will be introduced and honored at the KRMCA Annual Convention. He/She will receive:

1. \$250 cash award
2. Invitation to the KRMCA Winter meeting, room and meals paid by KRMCA
3. Local and National Publicity as appropriate
4. Plaque for driver
5. Plaque for driver's company
6. Driver of the year Sticker for mixer truck

Who will pick the winner? The KRMCA Vice President will appoint an impartial panel to judge the contest and select the winner.

Mixer Driver Qualifications:

1. Must be a ready mixed concrete truck driver (mixer truck only). May be a contract driver. Must have driven as a full time ready mix driver.
2. Perfect attendance for the time period in question (no un-excused absences)
3. No drug/alcohol convictions in the past 5 years
4. No "at fault" accidents
5. No "at fault" rejected loads
6. Good "driver safety" attitude
7. Keeps his/her truck clean
8. Community service (to be used as a tie breaker)

What to do and When?

1. Obtain and review prospective nominee's MVR.
2. Complete the nomination form.
3. Return the completed form and packet to KRMCA by November 30, 2015

Nomination Form
2015 KRMCA Mixer Driver of the Year Award

 Company Name _____
 Driver Name

 DOT # Driver Operates Under

1. Was the driver a "mixer" driver from October 1, 2014 – September 30, 2015 Y/N _____
2. Perfect attendance Oct. 1, 2014 – Sept. 30, 2015 (No un-excused absences) Y/N _____
3. Any drug/alcohol convictions in the past five years? Y/N _____
4. Any "at fault" accidents Oct. 1, 2014 – Sept. 30, 2015? Y/N _____
5. Does driver have any out of service violations on truck inspections? Y/N _____
6. Any rejected/returned loads Oct. 1, 2014 – Sept. 30, 2015? Y/N _____
7. Driver has good attitude regarding safety Y/N _____
8. Driver keeps his/her truck clean Y/N _____
9. Statement from supervisor and/or company representative stating "Why nominee should receive this Award. Please include driver's community service work (tie breaker). _____
10. Days without accidents? _____
11. Please provide the driver's motor vehicle license number: _____
 (This information will be held in total confidence and destroyed after winner is declared).

****Please include picture of driver with his/her truck****

I have read the criteria for the KRMCA Mixer Driver of the Year Award and am satisfied the information submitted on the nomination form is correct. We proudly submit the individual listed above as our company's nominee for this award.

_____/_____/_____
 Signature Title Date

Mail to: KRMCA 800 SW Jackson St. #1408 Topeka, KS 66612
 Phone (785) 235-1188, Fax (785) 235-2544
 Email: aschuster@kapa-krmca.org

DEADLINE FOR NOMINATIONS – November 30, 2015



Kansas Aggregate Producers Association

800 SW Jackson St. Suite 1408

Topeka, KS 66612

Tel: (785) 235-1188

Fax: (785) 235-2544

www.kapa-krmca.org

Email: aschuster@kapa-krmca.org

MEMORANDUM

To: All KAPA Producers, KAPA Safety Council & M&T Members

From: Tim Lohse, Chair
Woody Moses, Managing Director
Amanda Schuster, Administrative and Promotions Coordinator

Date: October 23, 2015

Re: Nomination Call for KAPA 2015 Driver of the Year Safety Award

The KAPA-KRMCA Safety and Environment Committee is proud to show our continued support of the truck drivers within our industry that make our businesses a success. We are calling for nominations from our membership for the **KAPA Driver of the Year**. This award recognizes and acknowledges the great contribution that professional drivers make to our industry and to our state.

The judging criterion for this award includes all drivers who have driven for at least 6 consecutive months covering the time period from October 1, 2014 to September 30, 2015 are eligible. Contract drivers may be included in the program. **All nominations must be received by November 30, 2015.**

This year's winner will be honored and recognized at our annual meeting January 15, 2016, Overland Park Marriott, Overland Park, Kansas. In addition to this, the winner will receive a cash award of \$250. This program is designed to promote safety and motivate your personnel. **Make a nomination to represent your company!!**

Further information and nomination forms for the award are included with this mailing.

If you have any questions or concerns regarding this program, please feel free to contact your association office at (785) 235-1188.

Make Safety a Priority!



2015 KAPA Driver of the Year Award

Objective: This award recognizes and acknowledges the outstanding driver in our membership for the 12 month period October 1, 2014 through September 30, 2015. The winner will be announced during the annual KAPA-KRMCA Joint Convention to be held January 15, 2016.

How many drivers may I nominate? Each member company may submit one nominee. This nomination may include a hired driver.

The Award: The winning driver will be introduced and honored at the KAPA Annual Convention. He/She will receive:

1. \$250 cash award
2. Invitation to the KAPA Winter meeting, room and meals paid by KAPA
3. Local and National Publicity as appropriate
4. Plaque for driver
5. Plaque for driver's company
6. Driver of the year Sticker for truck

Who will pick the winner? The KAPA Vice President will appoint an impartial panel to judge the contest and select the winner.

Driver Qualifications:

1. Must be a truck driver, may be a contract driver. Must have driven full time at least six months during the year (construction season).
2. Perfect attendance for the time period in question (no un-excused absences)
3. No drug/alcohol convictions in the past 5 years
4. No "at fault" accidents
5. No "at fault" rejected loads
6. Good "driver safety" attitude
7. Keeps his/her truck clean
8. Community service (to be used as a tie breaker)

What to do and When?

1. Obtain and review prospective nominee's MVR.
2. Complete the nomination form.
3. Return the completed form and packet to KAPA by November 30, 2015



KANSAS READY MIXED CONCRETE ASSOCIATION
800 SW Jackson St., Ste. 1408
Topeka, KS 66612
P: (785) 235-1188 F: (785) 235-2544
www.kapa-krmca.org

Dear Safety Promoter:

The Kansas Ready Mixed Concrete Association (KRMCA) introduced a safety recognition program to assist all members in the improvement of their safety records. This award has been dedicated to Harold Morgison, a long time Charter member and Chairman of the Safety Committee, to reflect on his dedication to the advancement of safety in the construction industry. We had great response to this safety program and now look forward to the continued support of safety in our industry. We hope to do just that by expanding participation in the program.

Winners are judged annually and recognized at the KAPA-KRMCA Annual Convention, which is held in January each year.

TO ENTER SIMPLY COMPLETE THE FORM ATTACHED TO THIS LETTER BY NOVEMBER 30, 2015. Please contact Amanda Schuster at aschuater@kapa-krmca.org or (785) 235-1188 if you have any questions about the program.

Following are basic rules and requirements for the program:

- Any plants interested in participating shall submit their annual report to the association office.
- Reporting is from October 1, of previous year to September 30 of current year.
- Reports must be submitted to the association office by November 30, 2015.
- An independent judging panel will review the information and tabulate scores before the annual convention and will decide the winners of each category and the winner of the Morgison Safety Award.
- There will be three categories determined as follows:
 - Category A – Up to 9 trucks**
 - Category B – 10 to 19 trucks**
 - Category C – 20 or more trucks**
- One overall winner of the Morgison Award will be determined by a panel of judges and announced at the annual convention, along with the winners of each category.
- Recognition certificates will be awarded to those participants of the safety program who have gone “accident free” throughout the year. Those certificates will be mailed after the convention.

Enclosed you will find a copy of the reporting form for the year. Please fill out the necessary information and return to the association office by **November 30, 2015**.

Please fill out the necessary information and return to the association office. Please feel free to contact Amanda Schuster at (785) 235-1188 if you have any questions or need additional forms.

MORGISON SAFETY AWARD
Kansas Ready Mixed Concrete Association
Safety Report Period - October 1, 2014 to September 30, 2015

The Kansas Ready Mixed Concrete Association (KRMCA) Safety Contest is a per-plant contest open to all facilities operated by KRMCA member companies. Please reproduce this entry blank as many times as needed to complete one entry for each plant your company operated this year. **Entries must be received at the association office by mail or fax by November 30, 2015.**

COMPANY NAME _____

PLANT NAME _____

PLANT LOCATION (City & State) _____

Motor Carrier's DOT Number _____ **Trucks Primary Base:** _____

3 Categories of Eligibility based on Number of Mixer Trucks Stationed at Plant
 (If number of stationed trucks fluctuated significantly, please use the average number for the year).

Please Circle One:

CATEGORY A	CATEGORY B	CATEGORY C
Up to 9 trucks	10 to 19 trucks	20 or more trucks

_____ **Number of lost time accidents in conjunction with this plant.**
 (Include all accidents, which caused one of your employees to miss a complete shift of duty).

_____ **Number of mixer truck accidents resulting in damages that put truck out of service.**
 (Mixer truck accidents only!! Include all accidents where your driver was at fault).

Yes No **Did you have any federally reportable collisions.**
 (Please circle your response).

_____ **Total number of miles driven by commercial motor vehicles from this plant.**

_____ **Total number of roadside DOT inspections.**

_____ **Total number of vehicles placed out of service by DOT.**

_____ **Total number of drivers placed out of service by DOT.**

_____ **Total number of DOT recordable accidents.**

_____ **State or Federal safety rating, if applicable.**

(Continued on Next Page)

Testimony of Accuracy

To the best of my knowledge, the above data is representative of this plants performance.

Signature: _____

Name: _____ Title _____

Address: _____ City, State, Zip _____

Phone Number _____ Fax Number _____

*The highest-ranking locally available company official should verify the accuracy of each participating plant's data.

**KRMCA pledges the absolute confidentially of the information you provide on the contest entry forms. Completed entry forms and score tabulation records will be destroyed shortly after verification of the contest's results.

PLEASE RETURN BY EMAIL, MAIL OR FAX BY NOVEMBER 30, 2015:

Kansas Ready Mixed Concrete Association
800 SW Jackson St. Ste. 1408, Topeka, KS 66612
Phone: 785-235-1188 | Fax: 785-235-2544 | aschuster@kapa-krmca.org



KANSAS AGGREGATE PRODUCERS' ASSOCIATION
800 SW Jackson St., Ste. 1408
Topeka, KS 66612
P: (785) 235-1188 F: (785) 235-2544
www.kapa-krmca.org

Dear Safety Promoter:

Since 1998, the Kansas Aggregate Producers 'Association (KAPA) has recognized members who have done an outstanding job of promoting a safety culture within their company. The Morgison Safety Program is named after long time Safety Committee Chair Harold Morgison. Each year this program is very successful with your participation and safety efforts. Winners are judged annually and recognized at the KAPA-KRMCA Annual Convention.

The judging time for the program runs from October 1, of the previous year (2014) and ends September of our current year (2015). The competition for aggregate members is judged by the Mine Safety & Health Administration and the program is open to any KAPA member.

TO ENTER SIMPLY COMPLETE THE FORM ATTACHED TO THIS LETTER BY NOVEMBER 30, 2015. ***Please note, that in the past we have asked you to send in quarterly reports for this competition. To simplify this process, we are now asking to have this one form completed to enter your company into the contest. If you have already sent in your quarterly reports, you do not need to fill out this form as you are already entered.** Please contact Amanda Schuster at aschuater@kapa-krmca.org or (785) 235-1188 if you have any questions about the program.

Just a friendly reminder of the basic rules and requirements for the program:

- Any producers interested in participating shall submit an entry to the KAPA office.
- All forms/reports must be received by November 30, 2015 to the KAPA office.
Email: aschuster@kapa-krmca.org
Fax: (785) 235-2544
Mail: KAPA Morgison Safety Program
800 SW Jackson St., Suite 1408
Topeka, KS 66612
- MSHA will verify the reported information before the annual convention and will decide the winners of each category and the winner of the Morgison Safety Award Trophy.
- There will be three categories determined as follows:
 - 0 to 20,000 Man Hours**
 - 20,001 to 30,000 Man Hours**
 - 30,001 and over Man Hours**

- Recognition certificates will be awarded to those participants of the safety program who have gone “accident free” throughout the year. Those certificates will be mailed after the convention.

We hope your company will participate and share in our enthusiasm and commitment to safety in our association and throughout the industry.

Please fill out the necessary information and return to the association office. Please feel free to contact Amanda Schuster at (785) 235-1188 if you have any questions or need additional forms.

MORGISON SAFETY AWARD
Kansas Aggregate Producers' Association
Safety Report Period - October 1, 2014 to September 30, 2015

COMPANY _____

ADDRESS _____

CITY, STATE, ZIP _____

PLANT NAME _____

MSHA ID NO. _____

OPEN PIT _____ UNDERGROUND _____

1st Quarter: October 1, 2014 to December 31, 2014

TOTAL MAN HOURS (less officehours) _____ LOST TIME ACCIDENTS _____

2nd Quarter: January 1, 2015 to March 31, 2015

TOTAL MAN HOURS (less officehours) _____ LOST TIME ACCIDENTS _____

3rd Quarter: April 1, 2015 to June 30, 2015

TOTAL MAN HOURS (less officehours) _____ LOST TIME ACCIDENTS _____

4th Quarter: July 1, 2015 to September 30, 2015

TOTAL MAN HOURS (less officehours) _____ LOST TIME ACCIDENTS _____

***TOTAL MAN HOURS:** Covers total man hours worked and injuries sustained except office workers, in underground and surface mines, at surface shops and yards crushing and screening at primary crusher at the mine, pit or quarry provided they compose an integrated unit of operation.

****LOST TIME ACCIDENTS:** If an employee sustains a minor injury and is sent to a doctor but returns thereafter the same day, or if the accident occurs in late afternoon and the employee returns the next morning, such should not be called a lost time accident. Means employee is disabled for one full day or more after the day of the injury.

Signature

Title

PLEASE RETURN BY EMAIL, MAIL OR FAX BY NOVEMBER 30, 2015:

Kansas Aggregate Producers' Association
800 SW Jackson St. Ste. 1408, Topeka, KS 66612
Phone: 785-235-1188 | Fax: 785-235-2544 | aschuster@kapa-krmca.org